



# McLauchlin Realty, Inc.

*Serving southwestern Michigan for more than forty years*

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Lifetime Gold Multi-Million Dollar Producer, specializing in residential areas within a ten-mile radius of Andrews University, but also serving other areas as needed.

Licensed Realtor® since 1991 in Southwest Michigan – many years with a Prudential franchise in St. Joseph and the last five years with McLauchlin Realty in Berrien Springs.

**DESIGNATIONS:**

ABR–Accredited Buyers Representative  
ASP–Accredited Staging Professional

**MEMBERSHIPS:**

National Association of Realtors  
Michigan Association of Realtors  
Southwestern Michigan Association of Realtors

Connecting People and Homes with Patience and Integrity since 1991. I have lived in Berrien Springs since 1981. My three children are all grown and live with their own families in Nairobi, Kenya; Oakton, Virginia; and Berrien Springs, so it's just me and my cat since my husband's untimely death in 2002. I am very flexible in my hours, six days a week, Sunday through Friday. Mostly, I work out of my home office, where I am set up with high-speed internet, fax and copier, so you may call me at 269-471-4285 or on my cell 269-470-6152. I appreciate your business and will work hard for you, whether you are a Buyer or a Seller. Real Estate is fun – I enjoy my work, yet take the responsibility very seriously!

Let me tell you a little bit about Home Staging, the phenomenon that is sweeping the country! I attended this workshop in 2007, the very first time it was offered in Michigan. Probably you have all enjoyed watching various TV programs on the Home and Garden Channel. Some of them are similar to what I can do as an Accredited Staging Professional. It is especially fun to work “staging magic” on a vacant house, but Sellers and I can work together to make beneficial changes to any home that will be for sale. Detailing your house like you would detail your car before selling it will make it stand out from other “for sales,” and I can help you with that! The investment in Staging (if any) is always less than your first price reduction. Staging, and the Comparative Market Analysis, are both FREE services to my listing clients!